



Date: 09-Jul-2024

To,
AERO ENGINEERS,
Nirav Mehta,
PLOT NO. 3419,,PHASE-IV,G.I.D.C, VATVA,Gujarat,382445, Vatva Gidc,
Ahmedabad-382445, Gujarat, India
Ahmedabad - 382445 GUJARAT INDIA

Kind Atten.: Nirav Mehta

True Wisdom is In Finding Solutions. Our Next-Gen ERP software helps in defining a correct business solution as it is designed for overcoming real-time business challenges.

We thrive to bring your **"FACTORY ON SCREEN"** by understanding minute details and processes.

Quick Introduction:

BRP Software Solution LLP is an extended version of our previous startup, metRTechnologies. We have catered 5000+ IT projects and are now growing with our latest ERP solution.

We are a growing ERP Software Company providing 360-degree business solutions.

Big DataSuite with:

- CRM & Service Management
- Purchase Management
- Engineering & Design (BOM)
- Project Planning & Inventory Management
- Production
- Quality management
- Sales
- Financial Management
- Service
- Other services for managing onground factory operations with ease.

Engineering, Manufacturing and Consumer Industries can take maximum advantage by utilizing our 360 degree ERP solutions.

Well, your positive concern, will make our conjuncture for optimum out come.
Let's bring your business operations on screen and help you ease tedious operational tasks.



AERO ENGINEERS, Nirav Mehta, PLOT NO. 3419,,PHASE-IV,G.I.D.C, VATVA,Gujarat,382445, Vatva Gidc, Ahmedabad-382445, Gujarat, India Ahmedabad - 382445 GUJARAT INDIA	Quotation No	QT/064/24-25
	Quotation Date	09-Jul-2024
	Inquiry Ref No	INQ/254/24-25
	Inquiry Ref Date	09-Jul-2024
	Executive Name	BRP SOFTWARE SOLUTIONS LLP
	Valid Till	24-Jul-2024

Sr. No.	Description	Qty	Rate (INR)	Total Amount (INR)
1	BRP DataSuite Standard Edition CRM Module • Inquiry management • Quotation management • Followup management • Sales order management • Proforma Invoice Purchase Module • Indent Management • Vendor Quotation & Comprison • Purchase Order management • Gate Inward & Good Receipt Note • Purchase Bill Entry & Debit Note • Store Requisition Production Module • Design & Planning • Material Requisition Planning • Inventory management • Work order & Job Card tracking with Process wise • Quality control Service Module • Complaint management • Service Engineer management • Returnable Spare Part management Finance Module (Basic) • Invoice management • Payment management • Make a Payment Entry • Receive entry • General Voucher • Ledger Report • E-Way Bill Invoice	1	₹35,00,000.00	₹35,00,000.00
Basic Amount				₹ 35,00,000.00



Sr. No.	Description	Qty	Rate (INR)	Total Amount (INR)
CGST				₹ 315000.00
SGST				₹ 315000.00
Total Amount				₹ 41,30,000.00
Total (In Words): Forty One Lakhs Thirty Thousands Rupees Rupees Only				
Remarks: WON				



TERMS & CONDITIONS

1 Pricing :

The price quoted above is exclusive of all taxes.

2 TAXES :

Goods & Service Tax (GST) @ 18.00% A as Applicable.
(Subject to Change as per Government Notifications)

3 INSTALLATION :

Free Installation within 3 (three) Days From the date of Purchase Order and Payment.

4 TRAINING & IMPLEMENTATION :

Training & Implementation will be done by BSS LLP Team at One Location.

5 SUPPORT :

Free Telephonic Support for the first year.
Free in-person Support for the first year.
Free Online Support for the first year.
Free Upgrades shall be provided for the first year.

6 ADDITIONAL COMPANY :

Additional Company under the same ERP system would be charged INR 10,000.00 Plus Tax extra as applicable.

7 PAYMENT TERMS :

50% Amount Advance against Purchase Order.
20% Amount after License generation & Master Upload
30% Amount after Training.

8 TRAVELLING, LODGING & FOOD EXPENSES :

Following to be borne by the Client for Outstation Clients:
Travelling – To & Fro; minimum Three Tier AC coach, AC bus
Lodging – Minimum 3 Star Standard A/C Rooms
Food Expenses – As per Actual.

9 PROPOSAL VALIDITY :

This proposal is valid for 15 (Fifteen) days from the date of the offer.

10 JURISDICTION :

Subject to Ahmedabad, India Jurisdiction.

Expectations / Reference Points

- A. M/s. AERO ENGINEERS** is referred as Client, in the following part of the document.
- B.** For the pricing mentioned in this proposal; taxes and duties are extra, as per respective statutory notification, on the given day.
- C.** Travel, Lodging, Boarding and Conveyance charges extra, at actual, along with taxes.
- D.** Centralized Server installation & implementation assumed for BSS LLP-ERP. Purport, installation, implementation on a Single Server.
- E.** If Client plans to keep ERP software on BSS LLP server, then it would charge quarterly INR Rs.5000.
- F.** BSS LLP-ERP Installation, Training & Implementation will be done by BSS LLP-Team / resources at main (Primary) Location.
- G.** Above point includes, related training also will be provided as one-time activity, at the main (Primary) location. Other location's Users are requested to attend the training at the primary location.
- H.** Data would be entered by Client-side Users, as per BSS LLP-ERP requirement and content. BSS LLP will not make any data entry; if BSS LLP makes data entry on request of Client, then INR Rs. 3000/- per day will be charged.
- I.** BSS LLP-ERP will be hosted on Client's servers, which are located in India only.
- J.** Service charges like Support contracts (AMC), please refer **Annexure-A**.
- K.** Client is expected to use the default features and functionality only, as part of Scope / Deliverable.
- L.** For additional units and any additional requirement/customization (**which is not part of this proposal**); additionally chargeable to Client, after thorough requirement analysis study by BSS LLP resources.
- M.** ERP Project implementation will be initiated in 1 Week from the date of PO or advance receipt.
- N.** Mentioned Charges in this proposal are Non-Refundable.
- O.** Current proposal and contents are valid for 2 weeks from the date of this proposal.

Annexure - A

Annual Maintenance Contract (AMC):

1. During AMC, BSS LLP would provide, BSS LLP software/product related understanding on case-by-case basis, bug fixing, issue-based support, patch updates for bugs reported by CLIENT & telephonic / online assistance.
2. ERP related update/s will be available free for AMC payer.
3. AMC is charged @20% of total cost of Project cost, and is valid for a period of 1 year which can be renewed at the end of the year.
4. AMC is applicable, after 1 year from the PO-Date (Purport, from the PO-Date BSS LLP -ERP is under warranty for 1 Year). This point is applicable, whether project sign-off is received or not. Purport, irrespective of Project Sign-Off, after 1 year of the PO-Date, AMC is applicable.
5. AMC would be applicable for standard working days and timings of BSS LLP.
6. Client should pay AMC before due date (i.e. before 10 th of relevant Month of AMC)
7. AMC would include total 6 trips per year to the CLIENT location, based on requirements from CLIENT, if such location is within 100 Km from Ahmedabad. For any travel more than 100 Km, travel, stay and food charges are required to be reimbursed at actual for these trips. Any additional trip to CLIENT location would be charged @Rs.5,500/- per day, along with travel, lodging and boarding charges at actual.
8. All changes requested by Client (which are not statutory, and not mentioned under Scope: section of this proposal); additional charges as per the BSS LLP rates will be applicable to such change request work estimations.
9. In case there is need for additional AMC Support during weekends or in holidays, will be charge INR Rs. 6000/- per man day.
10. If Client doesn't agree with AMC, then
 - Client has to pay for Traveling & Lodging boarding allowances.
 - Service charges would be INR Rs 6000/- per man day.
 - If Client belongs to Ahmedabad, then, Service charges would be INR Rs 6000/- per man day.